



Camp Exclamation Point, Inc.

# ANNUAL REPORT 2017

## CAMP! News about being in the News!

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“For many of us, summer camp evokes fond memories of exciting experiences and warm, fun-filled days. It can be transformative—perhaps a child’s first time away from home, as well as a time when we learn what we can do, face personal challenges, and feel the joy of success.”

In the summer of 2016 writer Anne Richter Arnold spent a day with us at CAMP! Over the winter she worked with Programming Director Eric Thomas and Managing Director Scott Moore to craft an article about our program. In the summer of 2017 the article was featured in Here in Hanover, a magazine published out of Hanover, New Hampshire. As you can see, we made the cover!



We have a rich history of creating opportunities for our campers and are always excited to spread the word about CAMP! We have been honored over the years to have had articles published not only in this magazine, but also in Vermont Life, the Valley News, and the Burlington Free Press. If you have other ideas for how we can share our driving principles of Community, Continuity, Choices and Core let us know! It was a pleasure working with Anne and photographer Jim Mauchly. To read more of what she had to say go to our website and click the link to the article.

### Moore from the Director

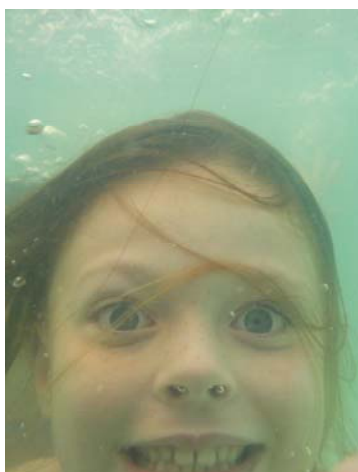
Seeing is believing, they say. If you need to see something before you can accept that it really exists or occurs, how exactly can you believe *until* you see? Whenever there is something new to try, this obstacle can block campers from success.

And at CAMP!, campers are trying something new all the time. From the camper who doesn’t believe that he can jump into the deep end, to the camper who doesn’t believe that she can make it to the top of the climbing tower. They have never done it before, so they have never seen it, so they don’t believe that they can do it.

So how do our campers manage to succeed so often? The secret is in our volunteer staff. The counselors will believe in the campers until they can believe in themselves. That belief system is what helps make the magic happen every year. Every day we encourage the kids, we cheer them on, we believe in them.

Thank you for the opportunity to serve as Director. Thank you for your belief in me!

**Scott Moore, Managing Director**



## 2017 CAMP! Wrap Up

It is hard to believe that after months of anticipation leading up to this year's CAMP!, our special week is now history for the 27th time. Once again we are indebted to our tremendous group of volunteers, partners, and donors who make camp possible. Special thanks to the Children's Literacy Foundation. With their support each camper went home with two new books! Thank you Marv Klassen-Landis once again for being with us at CAMP!

There is always so much enthusiasm when the buses arrive and the campers get off to join their pods. The campers are always excited to see the staff, and the staff love welcoming the campers!



On Monday night the campers helped "Doc" search all over the camp for the Flux Capacitor. We met a talented bunch of time travelers along the way. A beatnik poet, Italian Renaissance painter, cave dweller and more!



Pod Night is a chance for the pods to bond together as a group. This year Pods took to the fields, the dance floor, the forest, and the lake on Pod Night. Wednesday night we marveled as three fabulous storytellers spun tales both poignant and funny. A huge thanks to Simon Brooks, and Odds Bodkin. And welcome to storyteller Karen Pillsworth for your first visit to Storytelling Night! All week long there was fun in the pool and boating on the lake. The art and nature rooms were popular destinations to check out cool bugs or to



**Driving Principle**  
**Alert: CHOICE**

We want to empower children to make meaningful personal decisions, learn responsibility and build their self-esteem. Each one of our talented, volunteer, staff members bring ideas for activities that they want to share with the campers. By sharing their passions and talents, staff can help campers discover lifelong interests.

Each year, on average, staff bring 100 different Choice ideas to CAMP!



make some camp mail. Campers learned how to make fire with flint and steel and to put fire out with a fire extinguisher. Arrows and spears flew through the air and chopsticks picked up tiny grains of rice. We learned about the sticky, slimy side of nature and we exercised our minds and body with Tang Soo Do. There was tie-dye and flubber, friendship bracelets and much, much more.



Friday night ended with song and dance, drama and comedy, Great Scott's ever-popular slide show of a wondrous week, and the premiere of the third CAMP! movie, produced and directed in just a few days by Tony Bacon. There were tears, but then there were Flux Capacitors for everyone, so that we could time travel back to the week that means so much to all of us. As we set off into the night amidst the glowing ice candles, the memories were warm and the love was real.



## Ways to Help

If you are interested in supporting CAMP!, there are numerous ways to help. We are always looking for volunteer staff for camp week in August, and positions range from kitchen staff to group counselors to lifeguards. You or your company may donate products or services to CAMP! Past supporters have included Crossroads Farm, Ben & Jerry's, CLiF, O'Bread, Mirabelles Café, Shelburne Farms, Sue Giovanetti, and Dennis & Marie Moore.

Financial support is always welcome as well. Even with a primarily volunteer staff and a variety of donated supplies from local organizations, it still costs CAMP! \$400 for one child to attend for the week. That includes transportation between home and camp, food, lodging, and activity supplies.

Camper families are only asked to cover a \$30 registration fee, which is waived in cases of financial hardship.

### Did you know?

- \* It costs \$400 to send one camper to CAMP! for the week.
- \* It costs \$65 to send one camper to CAMP! for a day.
- \* Camper families are asked to cover only a \$30 registration fee
- \* About half of our Camper's registration fees are covered by their individual school counselors.
- \* CAMP! is a tax exempt organization under Section 501 ( c ) ( 3) of the Internal Revenue Code

You can make your tax-deductible check payable to:

**CAMP!**  
**PO Box 91**  
**Richmond, VT 05477**

Or you can donate online through our website at:

**[www.campexclamationpoint.org](http://www.campexclamationpoint.org)**

Contact us!

If you have questions please feel free to call us toll free at:

**855-802-2267**

Or you can email us at:

**[CampExcl@gmail.com](mailto:CampExcl@gmail.com)**

And you can find us on Facebook!

[www.facebook.com/campexclamationpoint](https://www.facebook.com/campexclamationpoint)

## 2017 Financials

Thank you very much to all of our donors that make each year possible. Without your help we could not continue to create this amazing experience for our deserving campers!

Special thank you to the Board for their special donation that allowed us to buy 8 brand new GPS units for our campers use! The campers drew the letters C A M P ! using satellite coordinates and we were able to go online and show the actual Google Earth image!



	FY 2017 Budget	FY 2017 Actual	FY 2018 Budget
<b>Revenue</b>			
Grants	\$21,250	\$21,000	\$21,000
Special Events	\$3,500	\$4,000	\$3,500
Contributions	\$12,100	\$15,200	\$16,100
Government Programs	\$3,550	\$2,033	\$2,800
Program Fees	\$3,600	\$2,640	\$3,500
<b>Total Revenues</b>	<b>\$44,000</b>	<b>\$44,873</b>	<b>\$46,900</b>
<b>Expenses</b>			
Salaries	\$12,000	\$12,000	\$12,000
Insurance	\$3,303	\$3,574	\$3,100
Professional Fees	\$950	\$300	\$400
Supplies	\$13,122	\$11,478	\$12,400
Telephone/Internet	\$400	\$474	\$500
Postage	\$450	\$228	\$300
Occupancy	\$8,050	\$8,924	\$9,526
Printing	\$0	\$0	\$400
Transportation	\$5,050	\$4,748	\$5,000
Training	\$550	\$35	\$550
Fees	\$125	\$40	\$100
Operational Reserve	\$2,500	\$2,500	\$2,500
<b>Total Expenses</b>	<b>\$46,500</b>	<b>\$44,301</b>	<b>\$46,776</b>



George & Paula Bellerose  
 Ben & Jerry's Foundation  
 Mark Bower  
 Judy Bush  
 Roy & Ingrid Cichoski  
 Margaret Cootware  
 Eileen Courtney  
 Crossroad Farm  
 Robin, Tom & Will Davis  
 Sara Davis  
 Julia Dawidowicz  
 Eileen Elliott  
 Cheryl Epps  
 Ariana Fallon  
 Lyn Feinson  
 Alison Forrest & Bart Howe  
 Florence & Tom Forrest  
 George & Helena Fortier  
 Dr. Susan Fortier, RSM  
 Patricia French  
 David Funk  
 Emily Gibbs  
 Peter Gibbs  
 Lori Gildemeister  
 Sean Gill  
 Sue Giovannetti

Alan Graham  
 Lawrence Grant  
 Emi Guy  
 Joan Hanson  
 Bill & Lisanne Hegman  
 Peter Hess  
 Jan Hilborn  
 Jessica Hokenberg  
 Russell Ireland  
 Jon Jamison  
 Wendy & Jerry Joyce  
 Melanie Kenion  
 Shawn & Joanna Ladue  
 Brittany Lafrira  
 Alison Lane  
 Vladimir Lesohin  
 Tom Limanek  
 Karen Lizzotte  
 Elizabeth & Robert Low  
 Gordon Lucey  
 Mary Maheux  
 Cassandra Major  
 Lindsay Mitchell  
 Marianne Mollman  
 Michael Mollman  
 Dennis & Marie Moore

Scott & Robyn Moore  
 Aimee Motta  
 Denise Murphy  
 Linda Myers  
 Jessyca Nelle  
 O Bread Bakery  
 Ann O'Hara  
 Ed Paquin  
 Prudence Pease  
 Heather Pembrook  
 Gregg Petersen  
 Susan Profeta  
 Heidi Racht & Alan Campbell  
 David Rosenberg  
 James Rosenberg  
 Troy & Michelle Scully  
 Shelburne Farms  
 Gary Starecheski  
 Susan Sterling  
 Andrea Stitzel  
 Joseph Tanski  
 David & Frances Thomas  
 Eric Thomas  
 Vermont Redemption Inc  
 Rodney West  
 Lois Whitman  
 Barbara Wyman  
 Karen & Don Yaggy

Camp Exclamation Point, Inc  
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Richmond, VT 05477



**CAMP! T-Shirts** Thanks to our generous donors everyone gets a new shirt every year. One of the best parts about the week is seeing everyone running around in their new shirts! We take the full CAMP! picture as soon as we can once the shirts are given out so the colors shine through! Here is a list of the T Shirt colors going back to 1992:

- |                        |                  |                    |
|------------------------|------------------|--------------------|
| 1992 White             | 2001 Gold Yellow | 2010 Carolina Blue |
| 1993 Orange and Yellow | 2002 Light Blue  | 2011 Maroon        |
| 1994 Deep Purple       | 2003 White       | 2012 Gold Yellow   |
| 1995 Periwinkle Blue   | 2004 Red         | 2013 Forest Green  |
| 1996 Medium Green      | 2005 Navy Blue   | 2014 Royal Blue    |
| 1997 Turquoise         | 2006 Grey        | 2015 Tie Dye       |
| 1998 Brick Red         | 2007 Neon Orange | 2016 Brown         |
| 1999 Black             | 2008 Neon Green  | 2017 PINK!         |
| 2000 White             | 2009 Purple      |                    |

What color  
do you  
want to see  
in 2018?

### Our Mission

Camp Exclamation Point, Inc. provides continuity and community to underserved, rural Vermont children through a week long residential summer camp.

### Our History

CAMP! was founded in 1991 by staff members from a discontinued government-funded camp for children of migrant workers. They were committed to providing continuity for the children with whom they had been working, and created Camp Exclamation Point, Inc. as a way to meet that need.