

Camp Exclamation Point, Inc.

ANNUAL REPORT 2018

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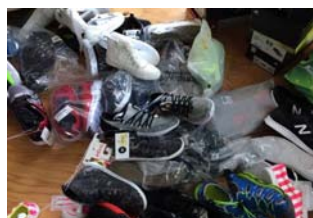
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Generosity from Head to Toe!



We spend the whole year getting ready for our campers. We book the buses, we rent the facility, we order super yummy food, we train our lifeguards, and we plan the activities. We go over all the details to make sure we don't forget anything.

Our campers though, are kids still. And sometimes they forget stuff.



Which is when our AMAZING volunteers come swooping in to the rescue!

Connie Ryan made pillows for each and every camper so they had a place to rest their heads at night. **Heather Blair** (the mom of one of our favorite lifeguards) provided toothbrushes, tooth paste and other oral health care products for each camper. **Owen Rachampbell**, one of our staff volunteers, provided some Darn Tough socks for everyone to take home. **Melanie Kenion**, another volunteer, organized a shoe drive so that CAMP! had plenty of shoes to offer to the campers. This is such a key resource for our campers when their shoes from home inevitably get wet. Walking around with wet toes all day is not fun for anyone!

On behalf of our campers, I want to say thank you to all of our donors!

Moore from the Director

2018 marked my seventeenth year of being involved, and my third year as the Managing Director of CAMP! Looking back this year I became a little nostalgic. Hopefully I am living up to the legacy left by the prior Directors; David Young, Judy Bush, Harry Frank, Wendy Shea and John O'Farrell. These are some of the legends from our history that I look up to. I also wonder what kind of legacy I will leave.

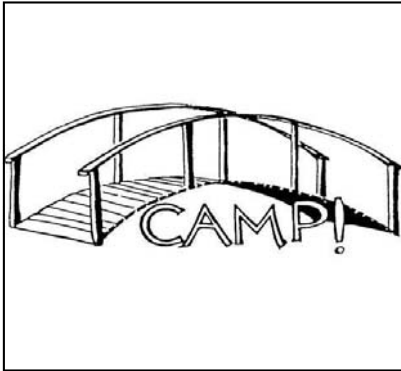
Legacy is something handed down from a predecessor. At CAMP! we are all building something that will be handed off one day. We are just stewards of our program for a period of time. I have been honored to have had that mantle of steward for the past three years.

I was once told that being a legacy only requires you to step outside of yourself and give your entire heart for one moment. I can attest that everyone in our program gives entirely of themselves for the entire week.

I am a firm believer that our week could change everything in a camper's life if they allow it to. I know that sometimes our campers might come to CAMP! feeling like a nobody. I can guarantee that everyone leaves CAMP! feeling like a somebody. If that is the only legacy that I leave, I will be at peace with that.

Scott Moore
Managing Director





Camp Exclamation Point, Inc.

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Richmond, VT 05477

855-802-2267

Board of Directors:

- Ed Paquin, President
- Alan Graham, Vice President
- Eric Thomas, Treasurer
- Marianne Mollman, Secretary
- Erin Shea
- Emily Gibbs
- Jessyca Nellé
- Robin Davis
- Russ Humphrey
- Scott Moore

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2018 CAMP! Wrap Up

The magic of CAMP! 2018 unfolded over a hot, humid, and sometimes rainy week but nothing could dampen the fun and the fellowship.

It starts with a bunch of volunteers arriving from far and wide over the course of a hectic week-end.

There is a storage unit to unpack, a kitchen to organize, programming to prepare, and a lot of catching up among friends. The energy is

extraordinary! The staff can barely contain their excitement!

On Sunday, the campers burst from their buses into a wonderland that our camp staff members have created in just 48 hours.

The week began with an introduction to several core activities, including a presentation from the Children’s Literacy Foundation where our campers each received two



books. Thanks to CLiF and to author Doug Wilhelm for your efforts to inspire a lifetime of reading.

On Sunday evening, campers chose their Awesome Workshops. Our talented staff presented such fun and creative options as waterborne quidditch, archery, making your own board game, fire building, bread making, beaded characters, tang soo do, and much more.

Our dining hall families hunted for the “Dream Weavers” on Monday night under the watchful eye of the Sand Man, who just needed to get some rest.

Tuesday night’s activities included an “Escape from Alcatraz” live-action role play, the ever-popular Hunger Games,





crafting of dream catchers, a GPS quest, and learning how to twirl batons, among others.

There was much anticipation for Wednesday's Storytelling event, when we were again incredibly fortunate to host Simon Brooks, Odds Bodkin, and Karen Pillsworth, whose spellbinding tales inspired our campers' imaginations into the dark of night.

Our focus on nature and art programming provides campers with a chance to learn about the natural world and create all manner of beautiful things.



In the summer heat, you can't beat being at the pool while learning to perfect your backstroke, or getting the hang of using a paddleboard on the lake. Campers played ultimate, soccer, and more. They went off into the woods as Nature Detectives, and splashed

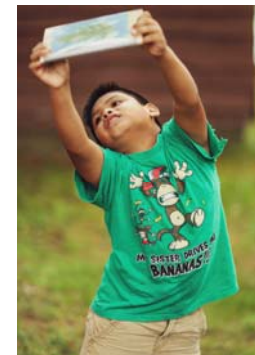


about in canoes for Bilge Wars. They watched feathers come together into a pair of colorful wings, and they rewarded each other for acts of goodness and kindness. All



week long we ate a bounty of nutritious and delicious food, and we marveled at our Teen Leadership Program who kept everything clean while learning about what it takes to be a leader at camp.

A dreamy carnival helped close out the week, once again created from scratch by Carnival Ken and his merry magic makers. We ended Friday night with dance, drama, laughter, and music, plus a look back at the week in Great Scott's signature slide show, featuring photos from Owen Leavey and Brad Boquet. Tears and hugs reminded us of how special CAMP! is for all involved, and when we pin this year's camp memento close to our heart, we are transported back to a time and place where dreams come true.



Getting to know you

Once you mix together equal parts joy, sunshine, kindness, and fun the result is something amazing. The result is CAMP! Another part of the mix that sometimes goes unheralded is the volunteer staff. Every year we have 80 to 90 staff that take a week of vacation time to come and run our program. And, as you can imagine, this "vacation" can be a lot of hard work. But as hard as it is at times, being a counselor at CAMP! means being part of the magic in a child's life. We thought we might take a closer look at one of our volunteers to give you some insight into the wonderful people that are key to everything at CAMP!

Introducing Owen!

Owen works with the youngest male campers. These are kids who are in 3rd and 4th grade. He also is one of two main photo contributors for the week; check out some of his photos below.

You have been at CAMP! for a number of years now, how did you first get involved?

For years a good friend of mine, who is one of the administrators, asked me to come and join the team. As much as she tried, she had a hard time explaining the magic of CAMP! in just words. One year I finally drove down to experience it for myself. Being there in person was when I finally understood what she was trying to say. It was then that I knew I was a camper for life.

What is your favorite part of CAMP! and why do you come back year after year?

My favorite part is seeing people smile. Never have I seen another place in the world where so many people smile just because of where they are. This is a place where it doesn't matter your age, gender identity, race, ability, home life, or financial upbringing. You are simply welcomed no matter who you are. It's a family and that is the reason I come back every year.

What does CAMP! mean to you?

CAMP! is, like I said, a family. With a family it doesn't matter if you know someone really well, or if you have only ever met them once, you just know that you are connected. At CAMP! the kids just know that we are all connected and I think that's because not a single person is there for themselves. We are all there for each other.

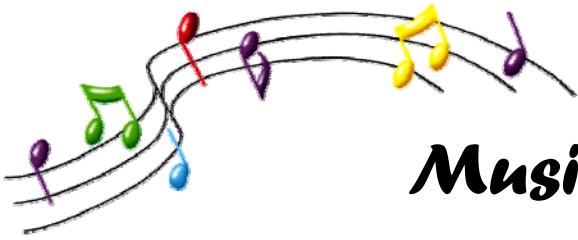


**Driving
Principle Alert:
CONTINUITY**

One of our main principles is: To create a stable and rewarding experience that our campers enjoy returning for each summer, and to make this experience available to their brothers and sisters.

CAMP! is a home away from home for our campers. It is a place that they can look forward to calling their own and to returning to year after year.

85% of our campers have returned for more than two years of CAMP! The average number of years a camper attends CAMP! is six.



Music Programming!

Ooooooh.....I like to rise when the sun she rises, early in the morning!

If you read that and didn't immediately feel the urge to jump up on your feet with your arms in the air, maybe you haven't been to CAMP! recently. "Country Life" is one of the favorite songs whose sound echoes through the dining hall on almost a daily basis. A number of our volunteer staff are musicians and we benefit from their talents of singing and playing musical instruments.

Music is an essential part of our program. Not only do we sing when we gather in large groups but each individual group will come up with a song to sing at the end of CAMP! celebration. We also have a Wake Up Band that marches around the grounds, visiting each site with Wake Up music.



Our Music program is also important because studies have shown that music can ignite all areas of child development, including intellectual, social, emotional, and overall literacy. Music helps the body and the mind to work together. Here are some other ways that listening to music helps our campers:

- 1). Listening to music can help children with memory and language skills.
- 2). Children have been seen to have increased self-confidence due to music.
- 3). It has a positive affect on their social development.
- 4). Singing along to favorite songs stimulates different patterns of brain development.



Now if just listening to music can have all these positive effects, what could learning to play music do for our campers? Until now we have had chances for the campers to play (Jug Band is a perennial favorite!), but we now have even more opportunities for them!

Thanks to a very generous donation this year, we were able to purchase a set of ukuleles for the campers to play! Imported straight from the tropical island paradise of Hawaii, the counselors cannot wait to start strumming in unison with the campers in 2019. Maybe we should call this:

More Ukulele Strumming In Camp Programming!

Ways to Help

If you are interested in supporting CAMP!, there are numerous ways to help. We are always looking for volunteer staff for camp week in August, and positions range from kitchen staff to group counselors to lifeguards. You or your company may donate products or services to CAMP! Past supporters have included Crossroads Farm, Ben & Jerry's, CLiF, O'Bread, Mirabelles Café, Shelburne Farms, Sue Giovanetti, Tom Moore, and Dennis & Marie Moore.

Financial support is always welcome as well. Even with a primarily volunteer staff and a variety of donated supplies from local organizations, it still costs CAMP! \$400 for one child to attend for the week. That includes transportation between home and camp, food, lodging, and activity supplies.

Camper families are only asked to cover a \$30 registration fee, which is waived in cases of financial hardship.

Did you know?

- * It costs \$400 to send one camper to CAMP! for the week.
- * It costs \$65 to send one camper to CAMP! for a day.
- * Camper families are asked to cover only a \$30 registration fee.
- * About half of our Camper's registration fees are covered by their individual school counselors.
- * CAMP! is a tax exempt organization under Section 501 (c) (3) of the Internal Revenue Code.

You can make your tax-deductible check payable to:

CAMP!
PO Box 91
Richmond, VT 05477

Or you can donate online through our website at:

www.campexclamationpoint.org

Contact us!

If you have questions please feel free to call us toll free at:

855-802-2267

Or you can email us at:

CampExcl@gmail.com

And you can find us on Facebook!

www.facebook.com/campexclamationpoint

2018 Financials

Thank you very much to all of our donors that make each year possible. Without your help we could not continue to create this amazing experience for our deserving campers!

Last year the Board made a special donation to allow us to buy brand new GPS units. Here is a picture of them in action again!



This year the Board made a point of replacing all of the paint and art supplies that needed refurbishing. Under the guidance of our Art Director Jordan, campers each created a feather that were joined together to fashion a pair of wings. Campers all took turns posing in front of them all week long!



	FY 2018 Budget	FY 2018 Actual	FY 2019 Budget
Revenue			
Grants	\$21,000	\$34,000	\$21,000
Special Events	\$3,500	\$4,376	\$3,500
Contributions	\$16,100	\$14,326	\$16,100
Government Programs	\$2,800	\$4,185	\$2,800
Program Fees	\$3,500	\$4,590	\$3,500
Total Revenues	\$46,900	\$61,477	\$46,900

	FY 2018 Budget	FY 2018 Actual	FY 2019 Budget
Expenses			
Salaries	\$12,000	\$12,000	\$12,000
Insurance	\$3,100	\$3,100	\$3,200
Professional Fees	\$400	\$590	\$600
Supplies	\$12,400	\$16,610	\$13,475
Telephone/Internet	\$500	\$1,000	\$800
Postage	\$300	\$571	\$300
Occupancy	\$9,526	\$10,045	\$10,145
Printing	\$400	\$300	\$350
Transportation	\$5,000	\$5,180	\$5,200
Training	\$550	\$0	\$1000
Fees	\$100	\$60	\$100
Operational Reserve	\$2,500	\$10,000	\$2,500
Total Expenses	\$46,776	\$59,456	\$49,670



Thank you to all of our donors.

Our program could not survive if it were not for the generosity of such wonderful people that support us year after year!

Fanny Allen Foundation	Lawrence Grant	Scott & Robyn Moore
Krin Barbieri	Green Mountain Foundation	Tom & Sharon Moore
George & Paula Bellerose	Emi Guy	Aimee Motta
Ben & Jerry's Foundation	Joan Hanson	Denise Murphy
Brad Boquet	Bill & Lianne Hegman	Linda Myers
Jennifer Boquet	Heritage Automotive Group	Jessyca Nelle
John and Gina Boquet	Peter Hess	Olive Garden
Jeremy Boquet Foundation	Jan Hilborn	O Bread Bakery
Mark Bower	Hoehl Family Foundation	Ed Paquin
Jim Christiansen	Jessica Hokenberg	Prudence Pease
Judy Bush	Russ Humphrey	Heather Pembroke
Roy & Ingrid Cichoski	Judith Jackman	Gregg Petersen
Margaret Cootware	Russell Ireland	Susan Profeta
Eileen Courtney	Jon Jamison	Heidi Racht & Alan Campbell
Crossroad Farm	Wendy & Jerry Joyce	Jason Reed
Robin, Tom & Will Davis	Melanie Kenion	David Rosenberg
Sara Davis	Robyn King	James Rosenberg
Julia Dawidowicz	S. Klaiber	Erin Shea
Bishop DeGoesbriand Fund	Shawn & Joanna Ladue	Troy & Michelle Scully
Shayne Durant	Brittany Lafriira	Debbi Smith
Eileen Elliott	Alison Lane	Shelburne Farms
Cheryl Epps	Vladimir Lesohin	Gary Starecheski
Ariana Fallon	Tom Limanek	Susan Sterling
Lyn Feinson	Karen Lizzotte	Andrea Stitzel
Alison Forrest & Bart Howe	Elizabeth & Robert Low	Joseph Tanski
Florence & Tom Forrest	Lindsay Longe	David & Frances Thomas
George & Helena Fortier	Gordon Lucey	Eric Thomas
Dr. Susan Fortier, RSM	Agnes Lindsay Trust	Vermont Community Fund
Patricia French	Mary Maheux	Qin Wen
David Funk	Cassandra Major	Rodney West
Emily Gibbs	Mascoma Bank	Lois Whitman
Peter Gibbs	Ashlei Melendy	Barbara Wyman
Lori Gildemeister	Countess Moira Foundation	Karen & Don Yaggy
Sean Gill	Marianne Mollman	
Sue Giovannetti	Michael Mollman	
Alan Graham	Dennis & Marie Moore	

Camp Exclamation Point, Inc
P.O. Box 91
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Can you spot your favorite Campers and Counselors?



Our Mission

Camp Exclamation Point, Inc. provides continuity and community to underserved, rural Vermont children through a week-long residential summer camp.

Our History

CAMP! was founded in 1991 by staff members from a discontinued government-funded camp for children of migrant workers. They were committed to providing continuity for the children with whom they had been working, and created Camp Exclamation Point, Inc. as a way to meet that need.
